



Call AircllicAnswers at 866.707.CLIC (2542)

FOOD PERFORM®

Order Accuracy and Significant Cost Savings – A Winning Combination

Leaders in the foodservice industry that distribute to restaurants, healthcare and hospitality facilities, government operations and educational institutions rely on Food Perform® for order accuracy and reduced costs. Food Perform® customers see an average savings of \$400 per truck per month as a result of eliminating paper and paper processing costs, a reduction of overages, shortages and damages (OS&Ds), and reduced customer service costs. Additionally, Food Perform® customers have reported a reduction in days sales outstanding (DSO) to one.

Rapid Deployment and Rapid ROI

As a mature, cloud-based software product, Food Perform® is easy to deploy and use, with typical customers up and running within four weeks. The product's flexibility allows businesses to configure the solution to integrate seamlessly with existing workflow and back office systems.

Food Perform® is a robust, feature-rich, proven product with the functionality to ensure operational efficiency and order accuracy. For example, the driver has the ability to create “clean invoices” at the point of delivery to reduce DSO through recording catch weights, adjusting invoices and collecting payments at the point of delivery.

Foodservice businesses see a return on their investment within the first six months, through improved order accuracy, reduced costs related to paper and paper processing, and an improved revenue flow through clean invoicing.

The Impact of the “Clean Invoice”

The complex invoicing process of a foodservice distributor is extremely costly and error-prone. Many distributors use multiple part invoices for each customer, resulting in reams and reams of paper. By simply eliminating the paper of the multi-part invoice, foodservice distributors save millions of dollars in paper and processing costs and improve “clean invoices.”

A “clean invoice” for a food distributor significantly accelerates revenue flow. How? With the ability to adjust and print invoices, record catch weights, and collect payments right at the point of delivery, delays in payments related to issuing credits or revised invoices are eliminated. Additionally, through the advanced visibility and control, foodservice distributors reduce overages, shortages, and damaged (OS&Ds) items, resulting in superior order accuracy.

Average ROI of an Food Perform® Customer:

- **Remove inefficient paper-based processes:** \$9 per day per truck
- **Reduce OS&Ds:** \$4.50 per day per truck
- **Lower customer service costs:** \$5 per day per truck
- **Total monthly savings:** \$400 per truck
- **Reduce DSO:** from 8 to 1, increasing revenue flow
- Win more business and maintain long-term client relationships





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➤ **Measurable Benefits**

- 360-degree insight into the entire delivery process
- Data-driven decision making
- Superior efficiencies and cost savings across the entire operation
- Industry-leading rates of accurate and on-time deliveries
- Improved customer retention and loyalty
- Enhanced transparency for customers
- Decreased call center costs
- Increased employee productivity
- Better fuel efficiencies
- Reduced overtime costs
- Intuitive and easy-to-use interface
- High user adoption
- Ongoing training and support
- 99.99% uptime guarantee
- Advanced ability to track SLA performance measures
- Strategic competitive advantage
- Leverage existing carrier and device choices

➤ **Key Functionalities**

- Complete proof-of-delivery and chain-of-custody documentation
- Dispatch control of scheduled routes
- Ad-hoc pickups and deliveries
- GPS tracking and geofences
- Route reconciliation
- Virtual cross-dock capabilities
- Piece counts and weight
- Piece-level tracking and reconciliation
- Route and location-based reports
- Productivity and performance reports
- Operational reports and alerts
- Customer visibility with tracking site and delivery notifications

“Boxes are like socks in a dryer – sometimes one just goes missing. With Food Perform[®], we have found a way to tackle this issue. Our OS&Ds are nearly eliminated”

Mark Geery, CIO of Tony's Fine Foods.



Aircllic is the leading provider of proven, cloud-based mobile software solutions that transform the accuracy, efficiency and competitiveness of mobile supply chain and logistics operations worldwide. The Company's industry-specific products are scalable, reliable and operate on any device or carrier – ensuring seamless deployment and rapid ROI. Annually, more than \$165 billion of business transactions are automated on Aircllic's Perform products for a competitive advantage through increased efficiency, reduced operational costs and improved customer service.

For more information, please visit www.aircllic.com.

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